# COACHES! 101 A NJ NON-PROFIT AUDIT BUDGET SCOPE OF FISCAL YEAR 2019 (1/1/2019 - 12/31/2019) REVISED

#### **OVERVIEW**

### 1. Project Background and Description

Coaches! 101 A NJ Non-Profit Organization and Coaches! 101 (PAC) is under a budget audit review of finances and accounting. The company uses H&R Block Bank and Green Dot Bank; as a source of donations and payments for expenses, plus Omar Dyer's personal bank account with Santander as source of money transfer. This is the audit review for the entire year of 2019, using accounting measure from bank statements and other transactions. This budget audit review is solely for investing purposes and banking per investment client. The general public will be shown the public forms released by the Internal Revenue Service. Coaches! 101 (PAC) is a 527 Political Organization that has to fully disclose the donors. And up until 2019, Coaches! 101 (PAC) fell under the threshold for open disclosure.

### 2. Personal Assets of the Founder / Legal Representative

Coaches! 101 A NJ Non-Profit and Coaches! 101 (PAC) is solely funded by Omar Dyer, who is the founder of the organization and legal representative. Omar Dyer is a sub-contractor working with International Proactive Security: Corporate Security. Omar Dyer is an employee of the company, and he does donate / or invest 85% of his earnings from IPS into Coaches! 101 (PAC).

### 3. January Budget Summary

Both Companies are using the same financial data: Coaches! 101 A NJ Non-Profit and Coaches! 101 (PAC) monthly report starting on January 1, 2019 and ending on 1/31/2019.

- Personal / Private Financial Asset income: Omar Dyer \$ 3,398.96
  - o (source) Omar Dyer's W4 forms from IPS Corporate Security
- Total Business Investment: donations (Source) Omar Dyer \$1,560
  - Bank Statements from H&R Block Bank and Green Dot Bank
  - Check with Business Monthly Audit Revenue Review
- Mandatory Maintenance Fees: (Source) Omar Dyer \$1459.07
  - o Budget Audit Revenue Review for more details
  - o Bank Statements are available per approval
- End of the month revenue source:

Cash on Hand: \$349.77Available balance: \$\$4,000

#### 4. February Budget Summary

Both Companies are using the same financial data: Coaches! 101 A NJ Non-Profit and Coaches! 101 (PAC) monthly report starting on February 1, 2019 and ending on 2/28/2019.

- Personal / Private Financial Asset income: Omar Dyer \$3,571.58
  - o (source) Omar Dyer's W4 forms from IPS Corporate Security
- Total Business Investment: donations (Source) Omar Dyer \$1,760
  - o Bank Statements from H&R Block Bank and Green Dot Bank
  - Check with Business Monthly Audit Revenue Review
- Mandatory Maintenance Fees: (Source) Omar Dyer \$1,304.90
  - o Budget Audit Revenue Review for more details
  - Bank Statements are available per approval
- End of the month revenue source:

o Cash on Hand: \$4,100

o Available balance: \$1,612.17

#### 5. MARCH BUDGET SUMMARY

Both Companies are using the same financial data: Coaches! 101 A NJ Non-Profit and Coaches! 101 (PAC) monthly report starting on March 1, 2019 and ending on 3/31/2019.

- Personal / Private Financial Asset income: Omar Dyer \$4,351
  - o (source) Omar Dyer's W4 forms from IPS Corporate Security
- Total Business Investment: donations (Source) Omar Dyer \$1610
  - Bank Statements from H&R Block Bank and Green Dot Bank
  - o Check with Business Monthly Audit Revenue Review
- Mandatory Maintenance Fees: (Source) Omar Dyer \$1,775.57
  - Budget Audit Revenue Review for more details
  - Bank Statements are available per approval
- End of the month revenue source:

o Cash on Hand: \$4,200

o Available balance: \$1,485

### 6. April Budget Summary

Both Companies are using the same financial data: Coaches! 101 A NJ Non-Profit and Coaches! 101 (PAC) monthly report starting on April 1, 2019 and ending on 4/30/2019.

- Personal / Private Financial Asset income: Omar Dyer \$3,425.79
  - o (source) Omar Dyer's W4 forms from IPS Corporate Security
- Total Business Investment: donations (Source) Omar Dyer \$2,623
  - o Bank Statements from H&R Block Bank and Green Dot Bank
  - o Check with Business Monthly Audit Revenue Review
- Mandatory Maintenance Fees: (Source) Omar Dyer \$2,376
  - o Budget Audit Revenue Review for more details
  - o Bank Statements are available per approval
- End of the month revenue source:

o Cash on Hand: \$4,500

o Available balance: \$1,034.80

#### 7. May Budget Summary

Both Companies are using the same financial data: Coaches! 101 A NJ Non-Profit and Coaches! 101 (PAC) monthly report starting on May 1, 2019 and ending on 5/31/2019.

- Personal / Private Financial Asset income: Omar Dyer \$4,790
  - o (source) Omar Dyer's W4 forms from IPS Corporate Security
- Total Business Investment: (Source) Omar Dyer \$3,680
  - o Bank Statements from H&R Block Bank and Green Dot Bank
  - o Check with Business Monthly Audit Revenue Review
- Mandatory Maintenance Fees: (Source) Omar Dyer \$3660.75
  - Budget Audit Revenue Review for more details
  - Bank Statements are available per approval
- End of the month revenue source:

o Cash on Hand: \$1,237

Available balance: \$5,100

### 8. June Budget Summary

Both Companies are using the same financial data: Coaches! 101 A NJ Non-Profit and Coaches! 101 (PAC) monthly report starting on June 1, 2019 and ending on 6/30/2019.

- Personal / Private Financial Asset income: Omar Dyer \$3,973
  - o (source) Omar Dyer's W4 forms from IPS Corporate Security
- Total Business Investment: (Source) Omar Dyer \$1,240
  - o Bank Statements from H&R Block Bank and Green Dot Bank
  - o Check with Business Monthly Audit Revenue Review
- Mandatory Maintenance Fees: (Source) Omar Dyer \$1,679.96
  - o Budget Audit Revenue Review for more details
  - o Bank Statements are available per approval
- End of the month revenue source:

Cash on Hand: \$2,587.28Available balance: \$5,100

### 9. July Budget Summary

Both Companies are using the same financial data: Coaches! 101 A NJ Non-Profit and Coaches! 101 (PAC) monthly report starting on July 1, 2019 and ending on 7/31/2019.

- Personal / Private Financial Asset income: Omar Dyer \$3,314
  - o (source) Omar Dyer's W4 forms from IPS Corporate Security
- Total Business Investment: (Source) Omar Dyer \$2,520
  - o Bank Statements from H&R Block Bank and Green Dot Bank
  - o Check with Business Monthly Audit Revenue Review
- Mandatory Maintenance Fees: (Source) Omar Dyer \$2,502.10
  - o Budget Audit Revenue Review for more details
  - Bank Statements are available per approval
- End of the month revenue source:

Cash on Hand: \$5,100

Available balance: \$1,334.24

### **10. August Budget Summary**

Both Companies are using the same financial data: Coaches! 101 A NJ Non-Profit and Coaches! 101 (PAC) monthly report starting on August 1, 2019 and ending on 8/31/2019.

- Personal / Private Financial Asset income: Omar Dyer \$
  - o (source) Omar Dyer's W4 forms from IPS Corporate Security
- Total Business Investment: (Source) Omar Dyer \$2,920
  - o Bank Statements from H&R Block Bank and Green Dot Bank
  - o Check with Business Monthly Audit Revenue Review
- Mandatory Maintenance Fees: (Source) Omar Dyer \$2,605.01
  - Budget Audit Revenue Review for more details
  - o Bank Statements are available per approval
- End of the month revenue source:

o Cash on Hand: \$5,100

o Available balance: \$947.09

### 11. September Budget Summary

Both Companies are using the same financial data: Coaches! 101 A NJ Non-Profit and Coaches! 101 (PAC) monthly report starting on September 1, 2019 and ending on 9/31/2019.

- Personal / Private Financial Asset income: Omar Dyer \$3,326.37
  - o (source) Omar Dyer's W4 forms from IPS Corporate Security
- Total Business Investment: (Source) Omar Dyer \$2,600
  - o Bank Statements from H&R Block Bank and Green Dot Bank
  - Check with Business Monthly Audit Revenue Review
- Mandatory Maintenance Fees: (Source) Omar Dyer \$2,336
  - o Budget Audit Revenue Review for more details
  - o Bank Statements are available per approval
- End of the month revenue source:

o Cash on Hand: \$5000

o Available balance: \$257.11

### 12. October Budget Summary

Both Companies are using the same financial data: Coaches! 101 A NJ Non-Profit and Coaches! 101 (PAC) monthly report starting on October 1, 2019 and ending on 10/31/2019.

- Personal / Private Financial Asset income: Omar Dyer \$2,848.55
  - o (source) Omar Dyer's W4 forms from IPS Corporate Security
- Total Business Investment: (Source) Omar Dyer \$1,400
  - o Bank Statements from H&R Block Bank and Green Dot Bank
  - o Check with Business Monthly Audit Revenue Review
- Mandatory Maintenance Fees: (Source) Omar Dyer \$1,479.71
  - o Budget Audit Revenue Review for more details
  - Bank Statements are available per approval
- End of the month revenue source:

o Cash on Hand: \$5000

Available balance: \$597.81

#### 13. November Budget Summary

Both Companies are using the same financial data: Coaches! 101 A NJ Non-Profit and Coaches! 101 (PAC) monthly report starting on November 1, 2019 and ending on 11/30/2019.

- Personal / Private Financial Asset income: Omar Dyer \$4,462
  - o (source) Omar Dyer's W4 forms from IPS Corporate Security
- Total Business Investment: (Source) Omar Dyer \$1,300
  - o Bank Statements from H&R Block Bank and Green Dot Bank
  - Check with Business Monthly Audit Revenue Review
- Mandatory Maintenance Fees: (Source) Omar Dyer \$1,220.67
  - o Budget Audit Revenue Review for more details
  - Bank Statements are available per approval
- End of the month revenue source:

Cash on Hand: \$5,000

Available balance: \$1,702.69

### 14. December Budget Summary

Both Companies are using the same financial data: Coaches! 101 A NJ Non-Profit and Coaches! 101 (PAC) monthly report starting on December 1, 2019 and ending on 12/31/2019.

- Personal / Private Financial Asset income: Omar Dyer \$2,777.04
  - o (source) Omar Dyer's W4 forms from IPS Corporate Security
- Total Business Investment: (Source) Omar Dyer \$1,600
  - o Bank Statements from H&R Block Bank and Green Dot Bank
  - o Check with Business Monthly Audit Revenue Review
- Mandatory Maintenance Fees: (Source) Omar Dyer \$2,504.82
  - o Budget Audit Revenue Review for more details
  - o Bank Statements are available per approval
- End of the month revenue source:

o Cash on Hand: \$5,000

Available balance: \$622.70

This section of the report shows the accurate numbers used when filing with the internal revenue services. And gives a detailed explanation on the assets and accounting procedures. The IRS requires tax filers to file a Schedule O, and the responding correspondence doesn't provide the adequate space for our detailed response to some of the questions asked in 990. This summary is provided to answer any questions that were checked yes, and needed a schedule O.

On February 13<sup>th</sup> of 2019 a certificate of release of Federal Tax Lien was transmitted on Coaches! 101 in from the Centralized Lien Operation based in Detroit, Michigan. A copy of the lien is provided, that lien has been carried over into the budget for 2019. Coaches! 101 filed an initial 990 in 2011, and has been active but below the required filing, and filed a 990ez in 2012, and again in 2016. Coaches! 101 is required to file a 990 for 2019 and is in the process of an internal audit review. The audit review is being conducted by Coaches! 101 founding officer and legal representative. Members in Coaches! 101 A NJ Non-Profit and Coaches! 101 PAC has been on pro-bono for salary and payment requirements based on the notion that the only funding source of the company comes from the founding officer and legal representative. Omar Dyer is a registered notary public in New Jersey and has been a tax prepare who is currently registered with the Internal Revenue Service.

Yearly Budget breakdown

	really Budget breakdown	
Total C	Cash Donation 2018 into accounts	\$24,070
1.	H&R Block	
2.	Green Dot	

Business Expense 2018 ------ \$24.709

- 1. Traveling \$2,976
- 2. Lodging \$7,200
- 3. General Business Operations \$8,784
  - a. Business Expenditures: \$4,614
  - b. Healthcare: \$4,170
- 4. Marketing: \$3,300
  - a. Facebook: \$1,290
  - b. PR Firms: \$
    - i. LikesForever \$1,478 \*Mad Comedian\*ii. Seo Me LLC \$815 \*Mad Comedian\*
    - iii. Wholesale Social: \$142
    - iv. Miscellaneous: \$234
  - c. Web hosting \$570
    - i. Wix \$210
    - ii. Spotify \$360
  - d. Twitter ads: \$61
  - e. Miscellaneous: \$2,449
- 2. Total Revenue \$24,070
- 3. Total Assets: \$12,949
- 4. Total Liabilities \$11,760

Total Asset and Liabilities: \$24,709 { revised \$37,386 }

\*Pro-bono compensation: \$17,903 { revised \$17,955}

Tax Lien: \$10,903
Lodging: \$7,000

Total Cash on Hand \$5,622.70

- 1. Bank \$622.70
- 2. Walking \$5,000

There is a "pro-bono compensation and tax liability" included because of the tax lien rendered on Coaches! 101. Omar Dyer is the leading investor and donor into the company for the entire year of 2019, most of the financial investments came from his contracted work with IPS Corporate Hospitality and is contracted to Hilton Grand Vacations Club based in NYC. This audit was completed on April 30, 2020 and then revised on 5/2/2020. The revision of this audit was approved by the legal representative of Coaches! 101 (PAC) and Coaches! 101 A NJ Non-Profit Organization.

## Coaches 101 A NJ Nonprofit

ASSETS	2019					
CURRENT ASSETS	\$37,386.00	\$37,386.00				
Cash	\$0.00					
Individual Donations	\$ 17,955.00					
Grants	\$ -					
Investment Income (Profit-Sharing)	\$ 19,431.00					
Fundraising	\$ -					
TOTAL CURRENT ASSETS	\$ 37,386.00					
FIXED (LONG-TERM) ASSETS	\$ -					
Building/Headquarters	\$ -	\$ -				
Furniture/Fixtures	\$ -	\$ -				
Vehicles	\$ -	\$ -				
Equipment	\$ -	\$ -				
TOTAL FIXED ASSETS	\$ -	\$ -				
OTHER ASSETS	\$ -	\$ -				
Deferred Income Tax	\$ -	\$ -				
Other	\$ -	\$ -				
TOTAL OTHER ASSETS	\$ -	\$ -				

TOTAL ASSETS \$ 37,386.00	
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COMMON FINANCIAL RATIO	2023	2024
Debt Ratio (Total Liabilities / Total Assets)	\$ 0.19	\$ 0.19
Current Ratio (Current Assets / Current Liabilities)	\$ 5.40	\$ 5.40
Working Capital (Current Assets - Current Liabilities)	\$ 37,386.00	\$ 71,253.61
Assets-to-Equity Ratio (Total Assets / Owner's Equity	\$ 2.18	\$ 2.18
Debt-to-Equity Ratio (Total Liabilities / Owner's Equit	\$ 0.41	\$ 0.41

### **BALANCE SHEET**

IABILITIES AND OWNER'S EQUITY	2019	2020	
CURRENT LIABILITIES	\$37,386.00		
Program Services	\$ -		
Administrative Costs	\$ 17,955.00		
Rent	\$ 0.00		
Office Supplies	\$ -		
Wages	\$ -		
Legal Fees	\$ 0.00		
TOTAL CURRENT LIABILITIES	\$ 19,431.00		
LONG-TERM LIABILITIES	\$ -	'	
Bank Overdraft	-		
Bank Loan	\$ -		
Insurance	\$ 0.00		
TOTAL LONG-TERM LIABILITIES	\$ 0.00		
OWNER'S EQUITY		'	
Owner's Investment	\$ 37,386.00		
Retained Earnings	\$ -	\$ -	
Other	\$ -	\$ -	
TOTAL OWNER'S EQUITY			

TOTAL LIABILITIES AND OWNER'S EQUIT	TY \$ 37,386.00

Please be aware that during the year 2021, the internal revenue service conducted an audit; and issued Omar Dyer a tax for Student Loan cancelation, and other penalties, which became an addon to this budget scope. The new numbers are based on the Amended 990 and reflect \$37,386 in contributions; \$17,955 in liabilities. This was also a conversion year, where the company is in transition for an asset merger.

			Total cost of accounts		\$44,237.00					
Mad Comedian			Valu	e of acco	ounts	\$36,0	00.00			
5/25/2017				Differe	nce \$	(\$8,2	37.00)			
Coaches 101 A NJ Non Profit division code: 20-8668440				Differen	ce %	-	18.6%			
Investment Name	Account Name or Number	Symbol	Quantity	Purchase Price Per Share	Trade Fees	Total Cost (Purchase Price + Fees)	Current Quote	Market Value	Gain/Loss (\$)	Gain/Loss (%)
Mad Comedian	25416	MCNS	100	\$442.37		\$44,237.00	\$25.00	\$2,500.00	- \$41,737.00	-94.3%
Blank						0.00		0.00	0.00	N/A
			100			0.00	25.00	2,500.00	2,500.00	N/A

Under the current format Coaches 101 A NJ Nonprofit through the Profit-Sharing program of our Angel Investor has issued 442.37 options that raised \$44,237 for the Mad Comedian Blockchain.

#### APPROVAL AND AUTHORITY TO PROCEED

We approve the project as described above and authorize the team to proceed.

Name	Title		Date
Omar Dyer	Legal Representative		1/10/2010
Our Vin-		Omar Dyer	5/22/2020
Approved By	Date	Approved By	Date